

Floor 3, Bldg. B, Plant 5, Road 1, Ind. Base, Tongqiao Town, Zhongkai High-Tech Zone, Huizhou City, Guangdong, China  
Contact person: Teena Tel/Whatsapp: +86-152-0769-9382 Email: teena@coomaer.com

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## Date: 2023-8-18

| SERIAL NO. | MODEL NO. | PICTURES                                                                            | DESCRIPTION                                                                                                                                                        | Qty | UNIT PRICE | Loading quantity(sets) |          |            |
|------------|-----------|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|------------|------------------------|----------|------------|
|            |           |                                                                                     |                                                                                                                                                                    |     | USD        | 20'(SET)               | 40'(SET) | 40HQ (SET) |
| 1          | HJ301     |    | Output power:5W*1<br>Speaker:40MM*1<br>Battery:500mah<br>Unit size:5.6*5.6*5.3cm<br>Carton size:65.5*34.5*37cm<br>PCS/CTN:200pcs<br>Net/Gross weight:33.7/35.6kg   | 1K  | \$2.3      | 67400                  | 139800   | 163800     |
| 2          | HJ-302    |    | Output power:5W*1<br>Speaker:40MM*1<br>Battery:500mah<br>Unit size:7.1*6.3*4.9cm<br>Carton size:60*39.7*36cm<br>PCS/CTN:200pcs<br>Net/Gross weight:34/36kg         | 1K  | \$2.3      | 65200                  | 134800   | 158200     |
| 3          | HJ-306    |    | Output power:5W*1<br>Speaker:40MM*1<br>Battery:500mah<br>Unit size:7*7*6cm<br>Carton size:62.2*39.7*36.4cm<br>PCS/CTN:160pcs<br>Net/Gross weight:34/36kg           | 1K  | \$2.8      | 49760                  | 103040   | 120960     |
| 4          | HJ-309    |    | Output power:5W*1<br>Speaker:52MM*1<br>Battery:1200mah<br>Unit size:49*39.8*51cm<br>Carton size:48.2*40.3*46cm<br>PCS/CTN:80pcs<br>Net/Gross weight:26.5/28kg      | 1K  | \$3.7      | 25200                  | 52160    | 61120      |
| 5          | HJ-311    |    | Output power:7W*1<br>Speaker:52MM*1<br>Battery:1200mah<br>Unit size:10*10*11.2cm<br>Carton size:55*34*53cm<br>PCS/CTN:60pcs<br>Net/Gross weight:29.3/31.3kg        | 1K  | \$4.3      | 16800                  | 34800    | 40800      |
| 6          | HJ-312    |  | Output power:8W*1<br>Speaker:57MM*1<br>Battery:1200mah<br>Unit size:15.5*9.5*10.7cm<br>Carton size:54.5*35.4*49.4cm<br>PCS/CTN:40pcs<br>Net/Gross weight:25/26.5kg | 1K  | \$5.1      | 11800                  | 24440    | 28640      |
| 7          | HJ-315    |  | Output power:5W*1<br>Speaker:45MM*1<br>Battery:500mah<br>Unit size:9*4.6*6cm<br>Carton size:69*40.6*30cm<br>PCS/CTN:160pcs<br>Net/Gross weight:31.8/32.8kg         | 1K  | \$2.8      | 53280                  | 110400   | 129600     |
| 8          | HJ-801    |  | Output power:3W*1<br>Speaker:36MM*1<br>Battery:300mah<br>Unit size:4.7*4.6*4.6cm<br>Carton size:55*34.2*53.5cm<br>PCS/CTN:300pcs<br>Net/Gross weight:29.5/31.5kg   | 1K  | \$2.5      | 84000                  | 174000   | 204000     |
| 9          | HJ-807    |  | Output power:5W*1<br>Speaker:40MM*1<br>Battery:500mah<br>Unit size:6.6*6.6*5.9cm<br>Carton size:62*38.5*31cm<br>PCS/CTN:160pcs<br>Net/Gross weight:27.8/29.5kg     | 1K  | \$2.8      | 61440                  | 127200   | 149120     |
| 10         | HJ-5388   |  | Output power:8W*1<br>Speaker:3"1<br>Battery:1800mah<br>Unit size:15.5*15.1*14cm<br>Carton size:86*37.6*51.3cm<br>PCS/CTN:30pcs<br>Net/Gross weight:30/32kg         | 1K  | \$7.8      | 5070                   | 10470    | 12300      |
| 11         | HJ-3128   |  | Output power:5W*1<br>Speaker:2.5inch*1<br>Battery:1500mah<br>Unit size:8.6*8.6*15.1cm<br>Carton size:50.5*41.6*55cm<br>PCS/CTN:60pcs<br>Net/Gross weight:29/31kg   | 1K  | \$3.3      | 13980                  | 28980    | 34020      |
| 12         | HJ-3131   |  | Output power:5W*1<br>Speaker:52MM*1<br>Battery:1500mah<br>Unit size:10.5*10.5*12.4cm<br>Carton size:57.7*48*44cm<br>PCS/CTN:60pcs<br>Net/Gross weight:27.7/29.7kg  | 1K  | \$2.9      | 13800                  | 28500    | 33420      |
| 13         | HJ-1870   |  | Output power:8W*1<br>Speaker:52MM*1<br>Battery:1200mah<br>Unit size:8.4*8.4*16cm<br>Carton size:48*41*40cm<br>PCS/CTN:40pcs<br>Net/Gross weight:27/29kg            | 1K  | \$4.7      | 14160                  | 29360    | 34440      |

**The Price includes one color logo printing and OEM packaging.**

1. INCO Terms: The above FOB price is only based on 40HQ FCL order, if the order is LCL, the price will be based on EXW.  
(Notice: FCL is for Full Container Load, LCL is for Less than Container Load)

**2.Price including OEM Logo and Packaging.**

**3. Terms of payment: T/T or LC (30% deposit, 70% balance before shipment)**

**4. Lead time: 30-35 days after received deposit.**